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# IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

Proceeding	91165519
Party	Defendant Anncas, Inc.
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### IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

CORPORACION HABANOS, S.A.,	
Opposer,	)
<b>v.</b>	) Opp. No. 91165519
ANNCAS, INC.,	)
Applicant.	′) _)

# RESPONSE TO OPPOSER'S STATEMENT OF EVIDENTIARY OBJECTIONS

Opposer has objected to the admission of certain TESS records as being irrelevant. In support of its argument, Opposer cites various TTAB cases. One glaring difference from the cited cases and the present one is that the cited cases were all appeals from an Examiner's decision, not an *inter partes* proceeding. Therefore, the cases do not deal with an issue that is very germane to the present case; the Applicant's state of mind. While Applicant concedes that courts have generally given little-to-no weight to third party registrations on issues such as whether there is a likelihood of confusion, not one of the cases

cited by Opposer deals with the evidentiary issues presented in the case at hand.

Applicant has submitted the TESS records in question for two purposes. First, the records are offered as evidence of how the term "HAVANA" (and similar words) are used by those in similar industries as Applicant. "Third party registrations have their greatest value as evidence when they are offered to show the sense in which a word, prefix or other feature of a mark is used in ordinary parlance." J. David Sams, TIPS FROM THE TTAB: Third Party Registrations in TTAB Proceedings, 72 Trademark Rep. 297 (1982). See also General Mills, Inc. v. Healthy Valley Foods, 24 USPQ2d 1270, 1277 (TTAB 1992).

Secondly, the TESS records are offered for the purpose of attacking Opposer's fraud claim. The records go to Applicant's state of mind during the Application process. Because so many applicants/registrants have used the identification "Cigars made from Cuban seed tobacco" in their applications, and such identification has consistently been accepted by the examiners at the PTO, Applicant in this case cannot be accused of fraud, because it merely did what was standard practice among similarly-situated parties. Applicant had, and still has, an honest belief that it will use the mark on "Cigars made from Cuban seed tobacco."

While the use of the TESS records at issue may not be relevant on issues of likelihood of confusion or strength of a mark or use of the mark by its registrant, they are absolutely relevant on the two issues of (1) how the terms in the records are commonly used and (2) whether Applicant's actions, vis-à-vis its application, constituted fraud. For these reasons, the TESS records should be accepted into evidence by the Board.

## SANCHELIMA & ASSOCIATES, P.A.

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By:	/js/	
<i>)</i> —	Jesus Sanchelima, Esq.	

### **CERITIFICATE OF MAILING**

I HEREBY CERTIFY that Applicant's Response to Opposer's Statement of Evidentiary Objections is being sent by electronic mail and deposited with the United States Postal Service with sufficient postage as First-class mail in an envelope addressed to:

David B. Goldstein and Michael Krinsky Rabinowitz, Boudin, Standard, Krinsky & Lieberman, P.C. 111 Broadway, 11th Floor New York, New York 10006 dgoldstein@rbskl.com

Counsel for Opposer

and by electronic filing to:

Commissioner for Trademarks 2900 Crystal Drive Arlington, Virginia 22202-3514

n T

Date

Signature

<u>Pablo Perez</u>

Typed or printed name of person signing certificate